



Since inception of the Ocean JIF, it has saved its membership:

\$367 Million

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# JIF vs. Commercial Insurance

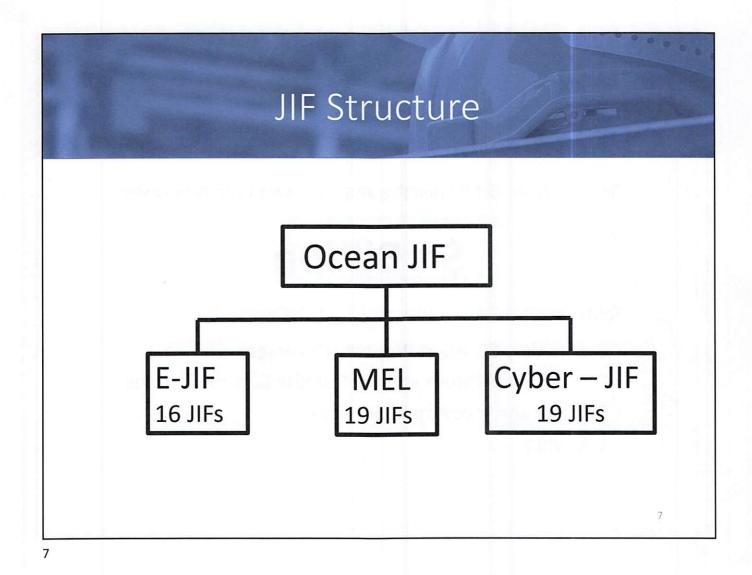
	COMM. INSURANCE	JIF
Claims	\$100.00	\$100.00
Administration	31.60	15.50
Acquisition	22.70	7.70
Assessments	12.50	0.00
Taxes	9.00	0.00

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# Ocean JIF vs. Competition

Exec	utive Director Fa	ctor		
				ED Fees
	Total			as a % of
	Budget		ED Fees	Budget
\$	27,882,677	\$	368,862	1.32%
	OTHER JIFS			
\$	24,008,829	\$	916,654	3.82%
\$	33,629,529	\$	1,439,541	4.28%
\$	42,553,752	\$	2,377,685	5.59%
	\$	Total Budget \$ 27,882,677 OTHER JIFS \$ 24,008,829 \$ 33,629,529	Budget \$ 27,882,677 \$ OTHER JIFS \$ 24,008,829 \$ \$ 33,629,529 \$	Total Budget ED Fees \$ 27,882,677 \$ 368,862  OTHER JIFS \$ 24,008,829 \$ 916,654 \$ 33,629,529 \$ 1,439,541

	Expense Factor		
			Expenses
	Total		as a % of
	Budget	Expenses	Budget
OCEAN JIF	\$ 27,882,677	\$ 3,158,287	11.33%
	OTHER JIFS		
NJIIF	\$ 24,008,829	\$ 3,005,052	12.52%
STATEWIDE	\$ 33,629,529	\$ 5,129,606	15.25%
GARDEN STATE	\$ 42,553,752	\$ 10,100,460	23.74%



# Municipal Excess JIF

Since 1987, the 19 MEL member JIFs have saved their memberships:

\$4 Billion

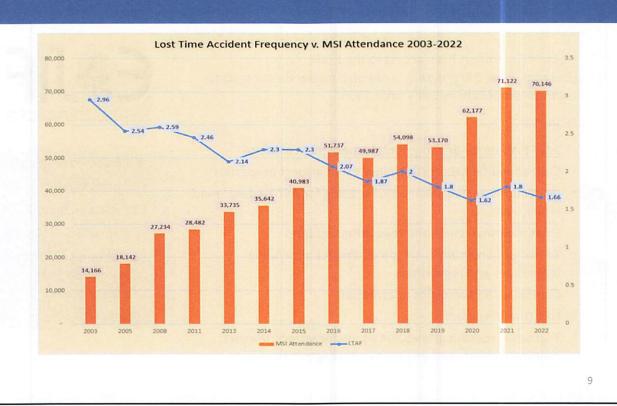
#### Features:

- Excess WC, GL, AL, & Property Coverages
- MEL Safety Institute and related Risk Control Services
- Banking and Investment Services
- Lobbying

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# LTAF dropping as MSI Training increases



### **Environmental Coverage**

Ocean JIF members have access to the E-JIF (Environmental JIF) program, a national model for controlling environmental liability costs since 1995.

#### Features:

- 24/7 Hotline for environmental emergency response
- Environmental experts to evaluate and inspect properties
- Inspections, testing and record keeping for AST Underground Piping Systems
- Environmental issues and regulations updates
- Education: Environmental topics, impact of pending legislations and regulations
- Contractor and resource information
- UST Grant Program
- Team of leadership professionals, underwriters, lawyers, claims specialists and environmental engineers.



#### E-JIF Coverage options:

- 1st Party Liability
- · 3rd Party Liability
- Public Officials Liability
- De Minimis Abandoned Toxic Waste Sites Defense Costs
- Storage Tank

### Cyber Coverage

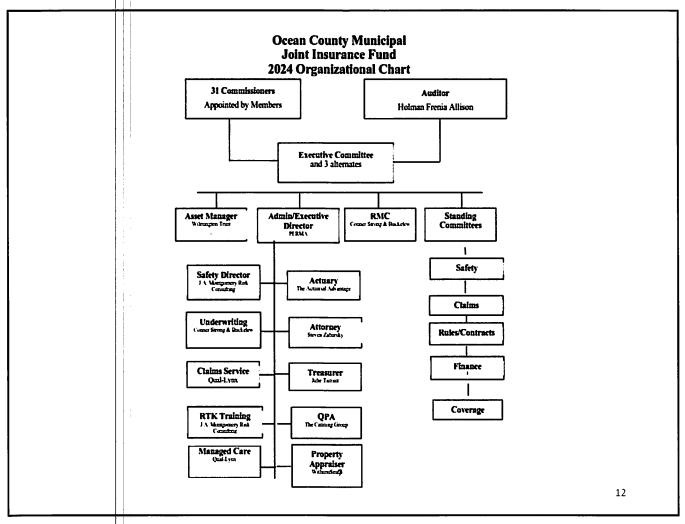


The Cyber Risk Management Fund not only provides members with Cyber Coverage, the Fund also developed tools for members to utilize:

Cybersecurity JIF Developed a Framework:
Getting Started
Basic Security Controls
Intermediate Security Controls
Advanced Security Controls
Model Technology Policy
Model Incident Response Plan
Supporting Information
3rd Party Security Questionnaire

In addition, the Fund contracts with D2 Cybersecurity allowing members to access Training/Phishing and External Vulnerability Scanning.

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### Ocean JIF Leadership

#### 2024 Executive Committee

Chairperson: Diane Lapp, Township of Manchester
Vice Chairperson: Veronica Laureigh, Township of Lacey
Secretary: Joanne Bergin, Brick Township
Michael Gross, Borough of Surf City
Matthew Von Der Hayden, Stafford Township
Senator Robert Singer, Twp. Of Lakewood
Senator John O. Bennett III, Borough of Lavallette

Drew Chabot, Township of Toms River, Alternate #1 Edward Zakar, Beachwood Borough, Alternate #2 Diane Ambrosio, Township of Ocean, Alternate #3

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#### Ocean JIF Fund Professionals

#### **Executive Director:**

Stephen Sacco

**PERMA Risk Management Services** 

Account Manager: Tracy Lopez, PERMA Risk

Management Services
Treasurer: Julie Tarrant

Attorney: Stephen Zabarsky, Citta, Holzapfel,

Zabarsky

Actuary: Actuarial Advantage

Auditor: Robert Allison, Holman, Frenia, Allison,

P.C.

Claims Administrator: Kathy Kissane, Qual-Lynx

Payroll Auditor: James Miles, Bowman &

Company

Managed Care: Lisa Gallo, Qual-Lynx

#### **Deputy Executive Director:**

Joseph Hrubash

**PERMA Risk Management Services** 

Asset Manager: Dominick J. D'Eramo, CFA,

Wilmington Trust

Relationship Manager: Mary Alice Avery,

Wilmington Trust

Fund Risk Management Consultants:

Michael Avalone, Conner, Strong & Buckelew

Safety Director: Paul Shives,

J.A. Montgomery Risk Control Services

Safety Consultant: Joseph Mirarchi,

JA Montgomery Risk Control

Underwriting Manager: Edward Cooney,

Conner, Strong & Buckelew



#### For More Information

Contact the Ocean JIF today and find out how we can help save your taxpayers money and protect your hometown.

Executive Director, Stephen Sacco Phone: 201-518-7032 Email: steves@permainc.com

Deputy Executive Director, Joseph Hrubash Phone: 973-659-6577 Email: jhrubash@permainc.com

